













# Communicate from the cockpit not the cabin

Our daily routines are killing communication.

If we're not stuck in our offices, grinding through emails, we're sitting in endless meetings without purpose.

This cycle stifles our awareness and smothers our voice.

It is communicating from the cabin, among the cargo that is just along for the ride.

High performers communicate from the COCKPIT, open to the world around them. They are aware of where they are and how they relate with others. They know that effective communication is much more that just transmitting with confidence.

Chris Huet shares the secrets of communication aces – leaders who achieve sky high performance by communicating from the COCKPIT.

**CONSCIOUS** of where they are, aware of their values, strengths and state. **OPEN** to the audience, their purpose and how they speak. **CONSIDERED** in their message, so that it will connect. **KONSISTENT** in word and action, aligning what they say with what they do. **PERSISTENT** in conversation, knowing that communication is a loop not a straight line. INVESTED in relationships, built on conversations and mutual interest. TRUST-BUILDING for the long term.

### Topics

### Don't let your ego write cheques your body can't cash

How to speak from a place of strength during crisis and uncertainty.

#### Situational awareness first

What a fighter pilot's helmet teaches us about sharing information and collaborating.

#### Actions are faster than our words

The importance of aligning what you do with what you say.

## Communication is a loop, not a straight line

Increase performance through relationships and trust, not by simply transmitting with confidence.

#### Organisational intelligence

Apply the principles of emotional intelligence so your organisation is less machine, more human.









# Keynote and Master Classes

Choose from a TED-style 18-minute talk through to a full 60-minute experience. Chris tailors each talk to your specific industry and event. He uses the right stories and examples to connect with your audience on the day.

Following the keynote, continue the learning and inspiration with an interactive master class. Chris offers two-hour, half-day and full-day sessions on the COCKPIT framework that have attendees leaving as communication aces.

#### About

Clear communication was instilled in Chris Huet from the beginning of his career. As a fighter pilot and instructor, he was taught that speaking clearly and motivating others was not only part of his job, it sometimes meant life or death.

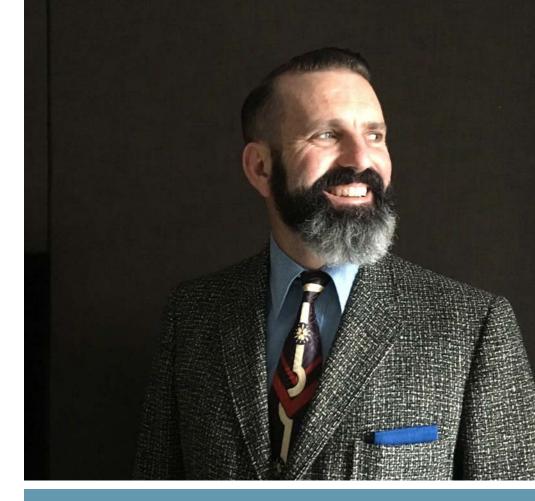
After serving as the Commanding Officer of the Air Force's top gun fighter pilot school, Chris left to apply his communication skills in a surprising combination of roles.

As a consultant, he developed a communication plan for a \$20 billion aviation change program and led community forums on the environmental effects of a new Air Force aircraft.

As a business leader, he won billions of dollars of contracts for an international defence and security company.

As a poet, Chris is an Australian champion spoken word artist and two-time TEDx speaker.

Through his company, Understood, Chris works with organisations to improve their performance through better communication.



Chris' insight was exactly what we needed to hear and led to necessary changes to improve communication.

Our people are working better together, our relationship with the customer is stronger - helping rebuild trust and enable excellent performance.



**Craig Purry** 

Vice President Government Business Asia Pacific Jet Aviation

# Find out what people are saying





Enjoyed the opportunity to learn from Chris Huet tonight. Particularly loved the emotional connection in communication being the bridge over which our message must cross! Was insightful, authentic & delivered with commitment.

Colm Maguire, Group Executive Pharmacy Transformation at Pharmacy Guild of Australia

Your session was one of the best we've had so far! I personally like the content as well as the interaction you had with young graduates & students.

Harry Hoang, CEO Tailored Accounts

You are a master of your craft. It was great to get some more tips and techniques to be a better speaker, and the poem was a real highlight.

Alison Kershaw, Masters Student 3Ai Institute, Australian National University Thank you so much for your presentation. It was insightful, with loads of take-aways, and incredibly practical!

Suzanne Gearing, Director Bragging Rights Events

Chris delivered an excellent presentation on connecting with an audience and being present when speaking to other people.

The skills that he spoke about were specific, practical and realistic and very relevant to our Group as we communicate in our workplaces and with our clients.

Chris clearly knew and practised his subject matter in an enjoyable address.

Philip Roper, Institute of Public Accountants



#### **Book Chris Now**

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